

BOARD OF DIRECTORS MEETING MINUTES January 8, 2019

A quorum having been established, President Shelby Muraski convened the Board of Directors meeting at 9:06am. The Pledge of Allegiance was recited. Association Executive Marisol Dumeng recorded the minutes.

Officers/Directors Present:

Shelby Muraski (President) Nancy Thurnauer (Past-President)

Robert Ferrigno (Secretary) Daniel Wilson (Treasurer)

Joseph B. Castonguay (Director)

Jack Faski (Director)

Kristen Kaskela (Director) Frost Krist (Director)

Donald Maloney (Director)

Lisa Trombly (Director)

Brenda Milhomme (Director)

Gary Lavigne (Board Counsel)

Officers/Directors Absent: Officer/Director Vacancy:

Marielle Bilodeau (Director)

Lynne Morrison (Director)

None

Luis Torres (Director)

TCAR Staff Present: Guest:

Marisol Dumeng (Association Executive) Eugene Marconi (BOD Orientation Speaker)

LEGAL UPDATE: Discussion regarding the new crumbling foundation form was tabled for the next BOD meeting to get more clarification regarding insurance questions if form not used.

MINUTES: A **MOTION** was made, seconded and **CARRIED** to approve the minutes of the December 2018 Board of Directors meeting. There were 3 abstentions.

<u>TREASURER'S REPORT</u>: November financials acknowledged. The 2018 budget began with a deficit but ended with a surplus due to member increase and revenue from the Real Estate Principles & Practices class.

<u>PROGRAMS COMMITTEE REPORT</u>: Looking for more active members for the committee. Preparing for the February Breakfast meeting. Looking forward to 2019 Fill the Freezer walk. Suggestion was made not to hold breakfast meetings at the end of the month since it is the busiest time for the members. Also, suggested for Affiliate Night to be moved to Tuesday, April 9th and actively get more realtor members to attend.

<u>EDUCATION COMMITTEE REPORT</u>: Real Estate Principles and Practices class beginning Monday, January 14th. Committee working on providing the Broker P&P for the fall of 2019.

<u>MEMBERSHIP/SOCIAL MEDIA COMMITTEE REPORT</u>: Currently working on Facebook ads to recruit new members. Suggestion made to reach out to the Brokers/Managers making them aware of the benefits agents receive as members of Tri-County.

RPAC FUNDRAISING & POLITICAL COMMITTEE REPORT: Meeting to be scheduled in January. Dollar goal was made for 2018, participation goal was not. Committee is preparing to hold a phone-a-friend to try and meet both goals for 2019.

GRIEVANCE & PROFESSIONAL STANDARDS COMMITTEE REPORT: No Report

BUILDING & MAINTENANCE COMMITTEE REPORT: Tenant apartment repairs underway. Electrical work was done in the kitchen, scheduling a date for the installation of the bath surround.

BUDGET COMMITTEE REPORT: Discussed the deficit for the 2019 budget. Requested to submit any ideas on how to generate revenue to make up for the deficit.

OLD BUSINESS:

- a) BOD Attendance reviewed new policy for board meeting attendance, (3) unexcused absences from the BOD meetings will be considered a resignation to the BOD. (3) variations of excused and non-excused absences will constitute an evaluation. The importance of being present and engaged in meetings and events was addressed. encourage other members throughout the year.
- b) Copier Discussion on purchasing a laser copier in the amount of \$1,000 with a \$350 3-year maintenance support instead of. A **MOTION** was made, seconded and **CARRIED** to purchase the laser copier for the office.

NEW BUSINESS:

- a) BOD Orientation Eugene Marconi, former CT Realtors legal counsel, came in to talk about TCAR being a charter organization, the origin, make up of the Board, and the roles and responsibilities that come with being on the board.
- b) Directors Contracts signed, to be sent to directors electronically
- c) Strategic Plan reviewed
- d) CTR Leadership Conference January 13 January 14, 2019 in Washington, DC President and AE to attend.
- e) AE Institute March 29 April 1, 2019 in Austin, Texas AE to attend.
- f) NAR Conference in November TCAR sends the Outgoing President. Other boards are sending their incoming President. Something to consider moving forward. Apprehension was noted regarding paying for an incoming President and them not taking the role as President. Discussion about possibly having them sign a contract stipulating that they will pay back the money if they can't fulfill their duties.

There being no further business, the meeting was adjourned at 10:29am.